

# BY THE NUMBERS 2024

1,259 ATHLETES 5,427
VOLUNTEER
EVENT HOURS

\$451,806
SCHOLARSHIP
DOLLARS



459
SCHOLARSHIP
RECIPIENTS

**296** COACHES

35 NCAA ATHLETES

U.S. SKI & SNOWBOARD TEAM ATHLETES

68

COMPETITION DAYS HOSTED

\*590
FREE COMMUNITY
PROGRAM
PARTICIPANTS

WINTER SPORT DISCIPLINES

19 OLYMPIC MEDALS 100 OLYMPIANS

2,854
EVENT VOLUNTEER
HOURS

NCAA
CHAMPIONSHIPS
HOSTED

125
JUNIOR
COACHES

YOUTH OLYMPIANS INCREDIBLE COMMUNITY

### WHO WE ARE

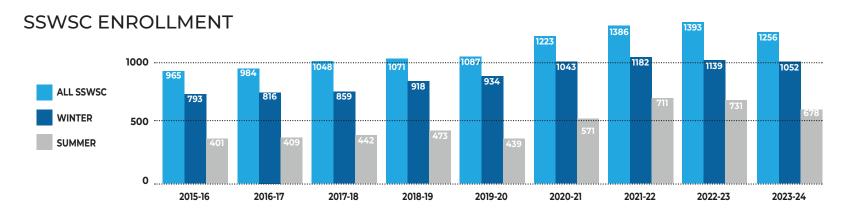
Since 1914, Steamboat Spring Winter Sports Club has nurtured generations of athletes and a passion for winter sports in Steamboat, providing opportunities to excel and dream beyond athletic achievement to personal growth and development. SSWSC alumni have become NCAA champions, collegiate scholars, CEOs, and leaders, including 100 Olympians with 19 Olympic medals.

SSWSC has increased its reach in Steamboat to include more school-aged kids than ever before in our programs, over 1,200 kids each year, and even more with our free community programs. Support is needed for programs and operations, enhanced scholarships and access, and long-term sustainability. Your donation will help Elevate the Legacy and SSWSC's impact on future generations to continue the mission of creating champions on and off the mountain.



#### Over the last 10 years:

- SSWSC annual program enrollment has grown by 34%
- · Program participation has grown to represent over 50% of the school-aged kids in Steamboat



Join Steamboat Springs Winter Sports Club and celebrate the achievements of the 2023-2024 season, honor the community that has supported us for over a century, and see how SSWSC is

# ELEVATING THE /egacy

for the future.



SCAN HERE TO VIEW THE ANNUAL REPORT





To create champions on and off the mountain by developing life skills and personal growth through sports.



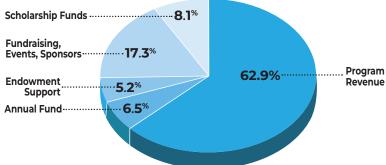
of personal and athletic potential.

**TEAMWORK** 

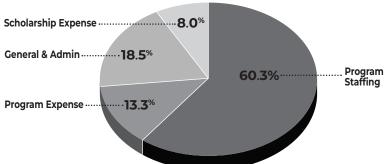


Program fees cover only 63% of Steamboat Springs Winter Sports Club's annual operating budget. Gifts to the Annual Fund close the gap between program fees and program expenses for the current fiscal year.

#### TOTAL REVENUE: \$7,710,835



#### **TOTAL EXPENSE: \$7,803,740**



# TOTAL ANNUAL FUND GOAL: \$500,000

#### **DONATIONS AND SUPPORT - \$300,000**

SSWSC continues to invest in staff compensation and benefits to ensure maintaining program quality. Giving to the Annual Fund or a program rally is the most direct way to support SSWSC programming.

#### + PROGRAM SPECIFIC RALLIES\* - \$200,000

Alpine Rally: \$75,000 Freestyle Rally: \$20,000 Freeski Rally: \$20,000

Jumping/Nordic Combined Rally: \$20,000

Cross Country Rally: \$20,000 Snowboard Rally: \$20,000 Youth Programs Rally: \$20,000

Junior Coaching Program Rally: \$5,000

Program rallies will launch in January 2025.

\*proportionate to program expense budgets



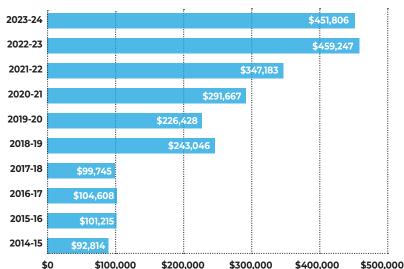
ANNUAL FUND





Steamboat Springs Winter Sports Club continues to increase opportunities and access for all local athletes and kids through scholarship programs. In the last ten years, SSWSC has increased annual scholarship funding by nearly 400% and is partnering with other community organizations to reach families who are not currently involved in the club. In 2023-2024, SSWSC awarded 459 athletes \$451,806 in scholarship funds.

#### TOTAL SCHOLARSHIP DISTRIBUTION



# NEW EZ COMPETITIVE PROGRAM SCHOLARSHIP

The success of SSWSC's primary need-based scholarship process is evident in the growth of participation at younger ages. The EZ Scholarship has ensured access for a higher percentage of local athletes.

With the introduction of the EZ Competitive Program Scholarship for 2024-2025 SSWSC:

- · Recognizes that the cost of participation, equipment, training, and competition travel in year-round competitive programs is significantly greater.
- · Uses a different Adjusted Gross Income (AGI) scale compared to the regular EZ Program Scholarship, increasing access and scholarship amounts for families with an AGI up to \$250,000, compared with \$175,000 for the regular EZ Scholarship Program.
- · Targets scholarships to the most committed athletes in our high-school-aged, full-time, year-round alpine, cross country, jumping/nordic combined, freestyle moguls, freeski, and snowboard programs.

With the updated EZ scholarship income levels and scholarship percentages and the addition of the NEW EZ competitive scholarships, SSWSC estimates awarding \$100,000 to \$150,000 in additional scholarships this year, allowing athletes to stay in the sport and chase their dreams. Total scholarship distribution for 2024-2025 is estimated at \$550,000 - \$600,000.

The total scholarship goal for fiscal year 2024-2025 is \$550,000, including the proceeds from our All In! fundraising event in February 2025.

DONATE NOW TO THE SCHOLARSHIP FUND































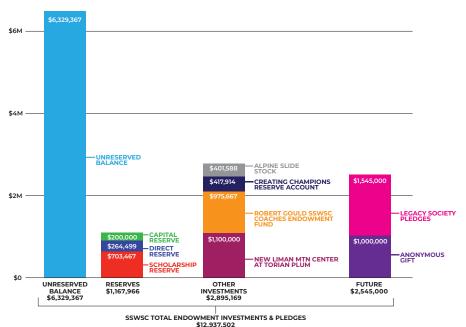


Steamboat Springs Winter Sports Club Foundation holds investments and assets to ensure the future sustainability of SSWSC. The Foundation provides support for enhanced staffing, compensation and benefits, scholarships, and other expenses from reserves. Assets of the Foundation support SSWSC programs and its mission today, while continuing to grow financial resources for the future.



## **ENDOWMENT & ASSETS FOR THE FUTURE**

#### TOTAL FOUNDATION ASSETS



#### 2024-2025 ENDOWMENT UPDATES:

- SSWSC received an Anonymous Gift to the SSWSC Endowment for \$1,000,000 in November 2024.
- The Berge Family Endowed Scholarship Fund was established with a \$50,000 gift from long-time supporter and Foundation Board Member Paul Berge and his family, providing scholarships to high-performing alpine athletes.
- · SSWSC has been working with family and friends since the passing of the ski legend Moose Barrows to create the Moose Barrows Memorial Scholarship Fund, providing sustainable funding along with the Moose's Loose Golf Tournament for Athletic Achievement Scholarships. The family of Moose Barrows has pledged \$50,000 to establish the fund.

#### TO MAKE AN IMPACT NOW AND FOREVER, DONATE TODAY:

- · A gift to the SSWSC Endowment
- · A planned gift or pledge, and becoming a member of the Legacy Society
- Establishing a named family fund or memorial fund within the SSWSC Endowment
- · A gift to the Moose Barrows Memorial Scholarship Fund or other existing fund

































Steamboat Winter Sports Club believes that sponsorship is a two-sided partnership. Sponsorships are boundless in their capacity to reach audiences and connect with the community, and that's what makes them so valuable!

Through a variety of sponsorship opportunities our local, regional, and national business sponsors:

- Connect their business, brand, or products with the SSWSC brand of history, heritage, youth, and excellence—creating champions—and support the oldest and largest youth nonprofit in Steamboat Springs.
- Show support for a program or event through a direct connection, supporting something that aligns with personal or business values and for business marketing and promotion.
- Access a targeted demographic and identifiable market in Steamboat Springs and the connected stakeholders for communications and marketing.

#### SPONSORSHIP OPPORTUNITIES:

- Annual Support Partners (Gold, Silver, and Bronze levels)
- · Event Sponsorship
- Special Initiative Sponsorship
- · Equipment and Apparel Sponsorship
- · Facilities, Venues, and Vehicle Sponsorship
- Sponsor Product Activation

# WHAT OUR SUPPORT PARTNERS SAY



"Our mission at SOSI is about keeping the Steamboat community "out there" doing what they love most. We celebrate outdoor adventure, and we're thrilled to support athletes of Steamboat Spring Winter Sports Club who carry these same values to every competition."



"Steamboat Springs Winter Sports Club has been an integral part of our local community for more than a century and is renowned for creating champions. We're thrilled to contribute to the legacy by helping kids of all backgrounds get out on the snow and experience the Steamboat Dream."



"Our partnership with SSWSC allows us to directly contribute to the growth and development of young athletes while also strengthening our community presence. The recognition and benefits have been invaluable."



"Supporting our kids and our community are two reasons why our company loves partnering with SSWSC."

#### SSWSC MARKETING REACH:

- · www.sswsc.org Average 6,000 total user views per month
- Weekly eNewsletter 8,745 total email database, 57% open rate
- Event Livestreams 30,000 total views per year
- YouTube 684 subscribers
- Event marketing Radio, event posters, on-site event banners, and announcements
- · Social media Facebook and Instagram





# **WAYS TO GIVE**

Whether passionate about supporting SSWSC programs TODAY, priority projects for TOMORROW, or endowed funds to ensure that the organization thrives FOREVER, the SSWSC Foundation puts the generosity of donors to work, creating champions on and off the mountain.

#### ANNUAL SUPPORT

Annual tax-deductible contributions from individual donors are essential to maintain high-quality programs and strengthen the club for future generations.

#### **PLANNED GIVING**

Planned giving involves contributions to SSWSC pledged in the present and executed at a future date. Planned giving adapts to each donor's goals, offers ways to give beyond current assets, often provides significant estate tax benefits, and is a way to make a philanthropic investment even beyond a donor's lifetime.

#### **ANNUAL SUPPORT OPTIONS**

- · Annual Donation
- · Gifts of Stocks and Securities
- Employer Matching Gifts
- Tribute and Memorials

#### **PLANNED GIVING OPTIONS**

- Charitable Gift Annuity
- · Wills, Trusts, and Real Estate

legacy Society

The SSWSC Legacy Society honors and celebrates donors, alumni, athletes, and friends who commit to support the SSWSC Foundation through a planned gift. A deferred gift of \$50,000 or more qualifies donors for the Legacy Society and guarantees the SSWSC Foundation's continuing excellence, positively impacting future generations of athletes.

Champions Circle

The SSWSC Foundation created a new level of donors who have invested \$50,000 or more over a lifetime of giving. We honor these loyal and generous supporters as members of the Champions Circle. Many donors reach this level with contributions beginning when their athletes participated in SSWSC programs, others have long since retired, yet the cumulative impact is significant.



#### **SEE THE CLUB**

IN Action/

**SCHEDULE A TIME** to meet the athletes and coaches, see club activities up close, tour our facilities, and get behind the scenes of events and operations.

#### CONTACT:

Executive Director, BRIAN KRILL bkrill@sswsc.org or 435-714-9238



#### DEC 7 Moauls **DEC 7-8 DEC 13** Community **DEC 17** Alpine **DEC 18-19 Alpine** DFC 20

Jump/Nordic Combined Alpine Alpine

Moguls Alpine Alpine/Cross Country Alpine

Snowboard Jump/Nordic Combined Ski Jumping/Moguls Alpine

**JAN 22** Alpine **JAN 22** Freeski **JAN 25-26** Freeski JAN 25-26 Moguls **JAN 29** Ski Jumping JAN 31- FEB 1 Alpine

**DEC 21** 

**JAN 4-5** 

**JAN 4-5** 

JAN 10-11 **JAN 15** 

**JAN 18-19** 

8 NAL

8 NAL JAN 8-10

Snowboard FEB 2-5 FEB 5 Cross Country FEB 5-9 Community

FEB 12 Ski Jumping FEB 13-14 Alpine FEB 15 Snowboard Snowboard and Freeski FEB 16 **FEB 19** Alpine

FFB 20-22 Alpine **FEB 26** Alpine FEB 26 Alpine

**MAR 2-5** Alpine MAR 5 MAR 5

MAR 5 **MAR 7-8 MAR 8-9** MAR 12 **MAR 19** MAR 21 MAR 22-23 **MAR 30** 

Snowboard/Freeski Cross Country/Moguls Alpine Jump/Nordic Combined Snowboard/Freeski Ski Jumping Alpine Community Snowboard

Snowboard/Freeski

Rocky Mountain Freestyle Season Opener Ski Jumping/Nordic Combined Winter Start Winter Welcome - SSWSC Season Kickoff Party Carl's Cup Town Challenge - Individual Giant Slalom Murphy Roberts Holiday Classic - Giant Slalom Races Murphy Roberts Holiday Classic - Night Slalom and Festival Murphy Roberts Holiday Classic - Slalom

#### Rocky Mountain Freestyle Competitive Series Age Class Slalom

STEAMBOAT CUP - Alpine Duals and Cross Country Relay Carl's Cup Town Challenge - Team #1 Race to the Cup & FIS Parallel Giant Slalom Larry Johnson Memorial Junior National Qualifier STEAMBOAT CUP - Wednesday Night Jump #1 & Moguls Rocky Mountain Division Alpine Skills Festival

Carl's Cup Town Challenge - Team #2 STEAMBOAT CUP - Big Mountain IFSA Big Mountain

Rocky Mountain Freestyle Qualifier Series Devo Moguls STEAMBOAT CUP - Wednesday Night Jump #2 Alpine Rocky Mountain Masters

#### Holeshot Tour Snowboard Cross

STEAMBOAT CUP - Cross Country Child-Parent Relay 112th Steamboat Springs Winter Carnival STEAMBOAT CUP - Wednesday Night Jump #3

Colorado SYNC Cup Giant Slalom USASA Giant Slalom and Slalom USASA Rail Jam

Carl's Cup Town Challenge - Team #3 **USCSA Regional Championships** Carl's Cup Town Challenge - Team #4 STEAMBOAT CUP - Alpine Duals

#### Rocky/Central U14/U16 Showdown

Community Rail Jam STEAMBOAT CUP - Cross Country and Moguls Carl's Cup Town Challenge - Individual Slalom Jump/Nordic Combined Western Regional Championship **USASA Slopestyle and Halfpipe** STEAMBOAT CUP - Wednesday Night Jump #4 STEAMBOAT CUP - Alpine Spring Meltdown - End of Season Party Slash and Burn Banked Slalom Easter Egg Pipe Jam



STEAMBOAT SKI RESORT

**BOTH** 

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